



Accidental on purpose

Path to success

The road less traveled to a
successful career in high tech

DELLTechnologies
PARTNER PROGRAM

An aerial photograph of a lush green landscape with a winding river. Overlaid on the image is a network of glowing blue and red lines connecting various points, resembling a data or communication network. The text "Not a straight line" is prominently displayed in the center.

Not a straight line

Conductor

Coaching

Confidence

Role Models

Curiosity

Tenacity

Learning from **Family**



“Deeply rooted in a belief
to be successful you must
have a sound education.”



Foundation
Solid education

Science and technology

Never say never

Real Estate

Sales

Accounting

**Enjoy the
journey**
Embrace the challenges

Business




Technology makes the
world a better place

Passion helping others
find their way

Core values

Find your purpose

Working as a team can
have a larger impact



3
Curiosity
Never stop learning

\$2M

\$10M



1 Enjoy the journey

Embrace the
challenges

2 Core values

Find your purpose

3 Curiosity

Never stop learning

World's Largest

technology recycler, with services
in 75+ countries & territories

FlexJobs

has named Dell Top
Company for Remote
Working every year
since 2014



The industry's first packaging
made from ocean-bound plastics
earned a Best of Innovations
award for eco-design

#2 OVERALL RANKING

Corporate Information Transparency
Index by the Institute of Public and
Environmental Affairs

37K TEAM MEMBERS

participate in one of our 13
Employee Resource Groups
(ERGs) around the world.



100M+

POUNDS OF RECYCLED
MATERIAL IN OUR PRODUCTS

On track to hit 2020 goal of 100M lbs. of
recycled content by Earth Day

\$12M+

IN FUNDING

to advance women of color
graduating with computing
degrees by 2025

Core values

Find your purpose

Forbes | 2019

**THE BEST
EMPLOYERS
for DIVERSITY**

POWERED BY STATISTA

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An aerial photograph of a river meandering through a dense green forest. The scene is bathed in the warm, golden light of a low sun, creating a strong lens flare effect in the upper left corner. Overlaid on the landscape is a complex digital network of glowing blue and white lines and dots, resembling a fiber-optic or data network. The network follows the path of the river and branches out into the surrounding forest. A prominent white circle with a blue dot inside is located on the left side of the river, serving as a starting point or node for the network.

We each have our own path

1 Enjoy the journey

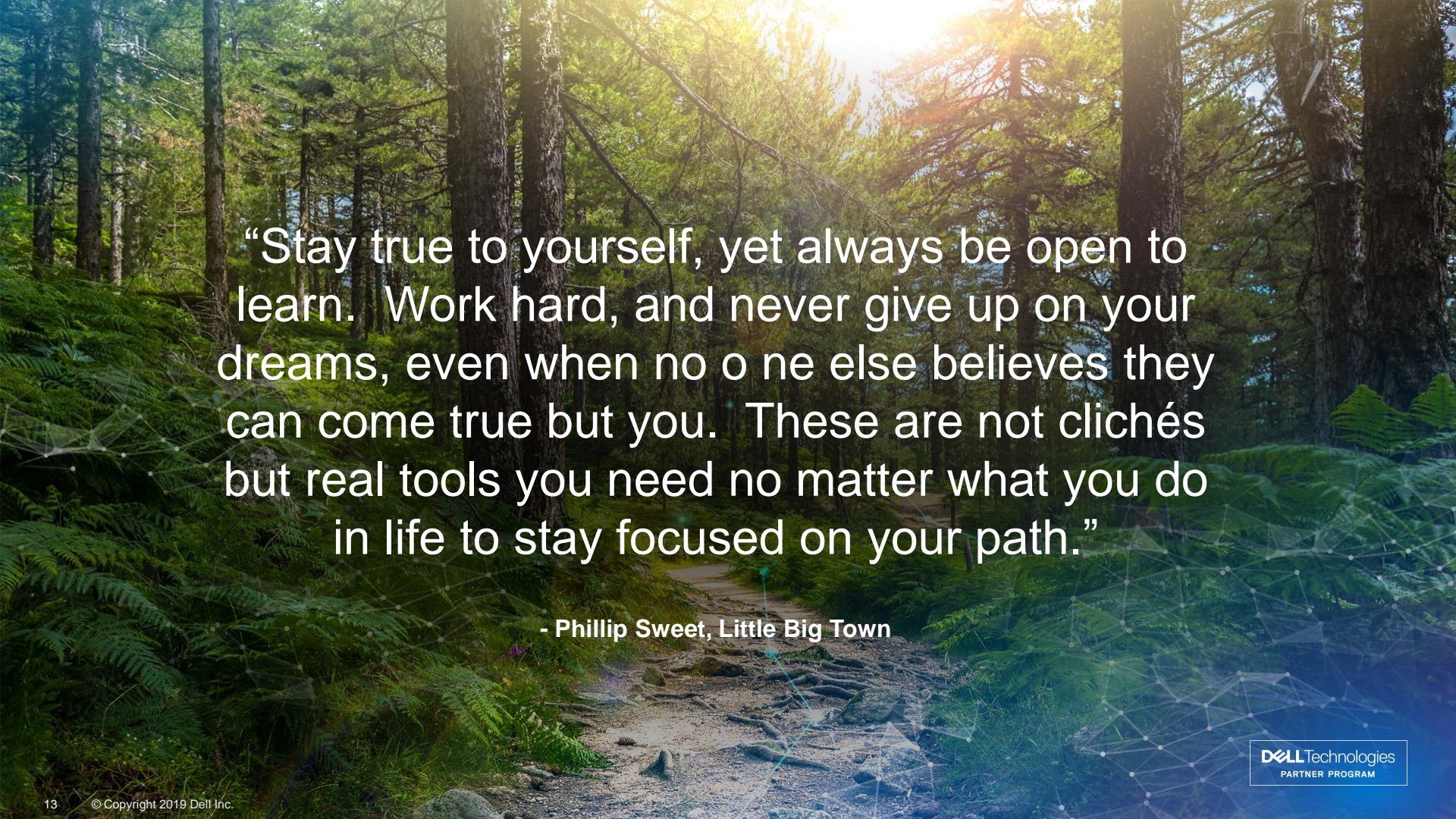
Embrace the
challenges

2 Core values

Find your purpose

3 Curiosity

Never stop learning

A photograph of a dirt path winding through a dense forest of tall, thin trees. Sunlight filters through the canopy, creating a warm, golden glow. The path is covered in fallen leaves and small rocks. In the foreground, there are lush green ferns. A faint, blue, geometric network pattern is overlaid on the image, particularly visible in the lower right and left areas.

“Stay true to yourself, yet always be open to learn. Work hard, and never give up on your dreams, even when no one else believes they can come true but you. These are not clichés but real tools you need no matter what you do in life to stay focused on your path.”

- Phillip Sweet, Little Big Town

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