



The 7 Levels of Leadership



# A LEADER'S ROLE



**Influence up  
and out**



**Make critical  
decisions**



**Advocate for  
resources**



**Develop the  
organization**



**A leader's role often feels chaotic, at the mercy of the environment.**



**CLAIRVOYANT**



**CONTEMPLATIVE**



**SERENDIPITOUS**



The way we lead, with all of our best intentions, is how we control or even capitalize on the chaos.



**COMPETITIVE**



**SYMBIOTIC**



**PRAGMATIC**



**ALTRUISTIC**



PERSPECTIVE  
ENTERPRISE  
SELF

STRESS

PRODUCTIVITY

CREATIVITY



CONTEMPLATIVE



COMPETITIVE



PRAGMATIC



ALTRUISTIC



SYMBIOTIC



SERENDIPITOUS

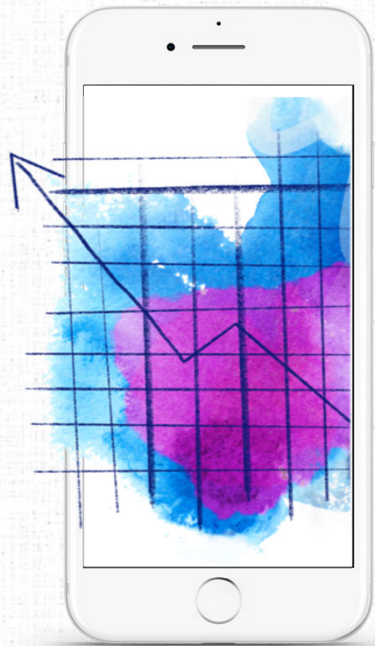
SHORT-TERM

LONG-TERM

TIME CONSIDERATION



CLAIRVOYANT



**slido**

Go to [slido.com](https://www.slido.com) and  
enter the event code:

[#LeadWell](https://www.slido.com/join/LeadWell)

**ON A SCALE OF 1-5, RATE YOUR LEVEL OF ENERGY WHERE 1  
IS TIRED AND 5 IS FIRED UP**

Good intentions, without good context, can still lead to unintended outcomes.



MOST COMMON  
LEADER STYLES



PRAGMATIC



ALTRUISTIC



SYMBIOTIC



# ALTRUISM

“I don't mind helping. It makes me feel good to know that my efforts can make a difference for the team.”



# THE 7 LEVELS OF LEADERSHIP

CLAIRVOYANT



SERENDIPITOUS



SYMBIOTIC



ALTRUISTIC



PRAGMATIC



COMPETITIVE



CONTENPLATIVE







# CLAIRVOYANT

“I am no longer at the whim of the situation. I am decisive and intentional about how I lead and influence my organization.”

Ego	Judgement	Risk
I choose how I lead for the benefit of the team.	No judgement. Only awareness.	It takes practice to think critically and quickly before taking decisive action.

# SERENDIPITOUS

“I am filled with appreciation for every moment. Everything works out in the end, so there’s no reason to stress or get upset.”

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## Ego

Eh. No worries!

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## Judgement

None. Everything happens for a reason.

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## Risk

We might miss signals of risk that require decisive leadership action.



# SYMBIOTIC

“Every moment is a learning opportunity. If we can harness what we learn, our opportunities are endless.”

## Ego

My purpose is to teach.

## Judgement

Not everyone is at peak performance.

## Risk

We do so much learning that we don't make progress.



# ALTRUISTIC

“I believe in our mission and I care about our team, so I want to do everything I can to help everyone succeed.”

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## Ego

No one respects me for the value I bring.

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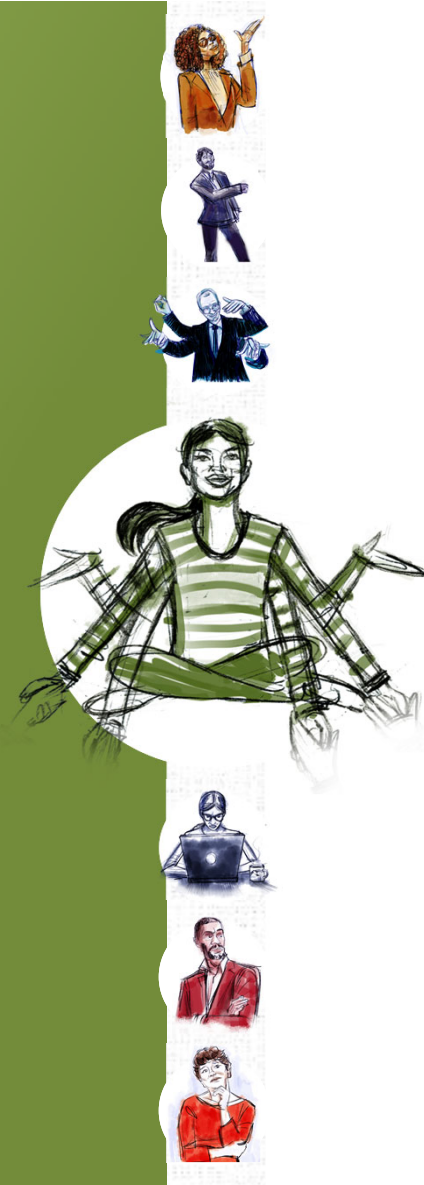
## Judgement

This is a toxic environment.

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## Risk

Isolation



# PRAGMATIC

“I know not everyone is meeting the mark. I’ll take on their load for now and deal with the situation once this project is complete.”

## Ego

I don’t really need anyone else to be successful.

## Judgement

They can’t keep up.

## Risk

Miss the opportunity to develop capable team members.



## COMPETITIVE

“I’m tired of working harder than everyone else. They just aren’t strong enough to get us where we need to go.”

### Ego

No one else works hard around here.

### Judgement

They should be contributing more.

### Risk

Building sense of resentment and mistrust.



## CONTEMPLATIVE

“I can’t seem to get any real traction in this organization. I do my best, but it doesn’t seem to be enough most of the time. I wonder what’s going on?”

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### Ego

No one respects me for the value I bring.

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### Judgement

This is a toxic environment.

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### Risk

Isolation







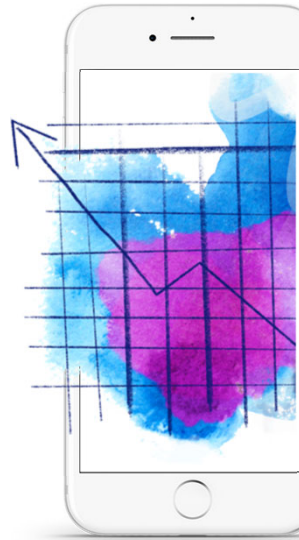
Learn more about how your leadership style impacts your organization.

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**Ready to connect?**

<https://connect.utcpartners.com/meetings/christina-bassani>



**FREE ASSESSMENT**





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